

Success Story

VERLAG:SKV

Verlag SKV Implements the SiteFusion Content Management and Workflow Solution to Create, Manage and Publish Digital Content into Analog and Digital Channels.

SKV's Digital Learning Platforms: MODU:LAB, CASE:LAB, TEACH:LAB

Verlag SKV AG

As one of the leading Swiss providers in commercial and business education and practice, Verlag SKV produces didactically and content-wise high-quality education media.

The publishing house has been publishing educational content since 1925 and has been committed to the successful model of "dual education" ever since.



Melanie Künzler
Project- & Content Management
@ Verlag SKV

"The absolute highlight for me was to be able to transfer the entire content to our learning platform with the push of a button and see the finished design within a minute."

● Starting Point

It was a strategic decision to introduce a content management system into Verlag SKV. Customers are increasingly demanding individualized and personalized educational content in all kinds of different output formats.

Up until now, this was only possible through manual production and distribution as well as high maintenance effort and expenditure of time. A system solution was needed allowing them automated or at least semi-automated content reuse. Hence the content conversion to the data format XML.

● Goal

Successful implementation of a content management system based on media-neutral data management to offer, sell and distribute content individually and cross-media content in different output formats and deliver it to the customer.

This software implementation was carried out by SiteFusion and their implementation partner, EBCONT.

SiteFusion ProConsult is a formal joint venture of SiteFusion and EBCONT, and delivers the same technology solutions and engineering services to the North American market.

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Why SiteFusion?

- Customizable *Fonto* editor
- Automatic data export into their learning platform **MODU:LAB**
- Automatic InDesign-Publication
- Media Usage Rights Management
- Mikrotipo Script
- API to *Abacus* (ERP System)
- Keyword Widget to manage metadata
- White Label solution for other customers
- Task management with a wide range of question types



● Challenge

The focus at the beginning was still strongly on print and e-book media, planned as a pilot project together with one customer of the publishing house. This strategy changed in the course of the project to the concept of “digital first” and an additional pilot project was created.

A new digital learning platform called **MODU:LAB** was built as a second pilot project and had its go-live early 2022. Subsequently, the platforms **CASE:LAB** and **TEACH:LAB** were implemented and form together the new **Lerngalaxie [Jeng. Study Galaxy]**.

SiteFusion ProConsult's other parent company, **EBCONT**, also partook in the project and implementation while the online learning platforms were being developed. It was a major challenge to launch different outputs in parallel, to manage pilot projects and to implement the connection of the license management.



Gianni Cocchiarella
Production Management & Graphics / Layout
 @ Verlag SKV

“The challenge lies in finding balance between traditional book production and media-neutral content, but it’s certainly a lot of fun to explore the technologies.”

● Highlights

The API connections SiteFusion to **MODU:LAB**, said online learning platform, to **icefox** for print output and to **Abacus**, their ERP system, were specifically designed for Verlag SKV. Furthermore customizations were made to the **Fonto** XML editor and the **Media Usage Rights Environment**. **EBCONT** was not only charged with the installation and configuration of the SiteFusion CMS, but also successfully implemented the new online learning platforms.

● Milestones

Selection & Project Start

- Evaluation & decision for SiteFusion
- Infrastructure & system
- Setup kick-off integration project

Workflows & Publishing

- Implementation of the basic workflow incl. roles and checklists
- Creation of the workflow for online learning platform (data export)
- Customization XML editor (Fonto)
- Implementation of metadata and keywords
- InDesign publication through integration of Icefox
- Data collection of the pilot projects
- Creation of microtypography script and integration into the workflow

Media Usage Rights & API

- Implementation of Media Usage Rights Management
- Migration to new DITA LCE including 13 different task types
- API from Abacus to SiteFusion
- Data pool implementation for White Label solution
- API: SiteFusion to digital learning platform
- Finalization of InDesign publication in SF

Finetuning

- Adaptations of online learning platform according to requirements
- Fine tuning of Fonto XML editor
- InDesign publication of the new question types
- Generated content like tabs, tables of contents
- Adaptations to Abacus workflow
- Creation of digital PDFs (workflow, single PDFs for learning platforms)